

FORSYTH COUNTY

BOARD OF COMMISSIONERS

MEETING DATE: FEBRUARY 6, 2020

AGENDA ITEM NUMBER: 12

SUBJECT: RESOLUTION AWARDING A CONTRACT TO UPGRADE, REPLACE, AND ADD TO THE EXISTING ACCESS CONTROL SYSTEMS AT THE FORSYTH COUNTY DEPARTMENT OF SOCIAL SERVICES AND THE GOVERNMENT CENTER (GENERAL SERVICES DEPARTMENT)

COUNTY MANAGER'S RECOMMENDATION OR COMMENTS: Recommend Approval

SUMMARY OF INFORMATION:

Bids were opened on November 22, 2019, to upgrade, replace, and add to the existing card access control systems at the Forsyth County Department of Social Services and Government Center locations. Two bids were received, with one bid being rejected as non-responsive, and the sole responsive bid being:

Strategic Security Solutions, LLC \$207,193.18

After evaluating the successful bid, in order to bring the project within budget, County staff negotiated with Strategic Security Solutions, LLC, which agreed to reduce the work by a total of ten access control readers and the proposed reduction in work will decrease the initial bid amount by \$25,802.77 resulting in a total revised contract amount of \$181,390.41.

It is recommended by the County Manager, the County General Services Director, and the City/County Purchasing Director that a contract to upgrade, replace, and add to the existing card access at the Forsyth County Department of Social Services and Government Center locations in an amount not to exceed \$181,390.41 be awarded to Strategic Security Solutions, LLC.

ATTACHMENTS:

YES

NO

SIGNATURE:

f. Dudley Watts, Jr. /AMS
COUNTY MANAGER

DATE:

February 3, 2020

**RESOLUTION AWARDING A CONTRACT TO UPGRADE, REPLACE, AND ADD TO
THE EXISTING ACCESS CONTROL SYSTEMS AT THE DEPARTMENT OF
SOCIAL SERVICES AND THE FORSYTH COUNTY GOVERNMENT CENTER
(GENERAL SERVICES DEPARTMENT)**

WHEREAS on November 22, 2019, the City/County Purchasing Department issued bid invitations to upgrade, replace, and add to the existing card access control systems at the Forsyth County Department of Social Services and Government Center locations and invitations were issued directly to a total of twenty-one qualified businesses, as well as advertised on the City-County Purchasing website, and the Winston-Salem Journal;

WHEREAS after due advertisement, bids were received and publicly opened by the City/County Purchasing Department at 12:00 p.m., on Friday, December 20, 2019, for the access control upgrade per bid specifications at the request of the Forsyth County General Services Department and two bids were received, with one bid being rejected as non-responsive, and the sole responsive bid being:

| | |
|-----------------------------------|--------------|
| Strategic Security Solutions, LLC | \$207,193.18 |
|-----------------------------------|--------------|

WHEREAS after evaluating the successful bid, in order to bring the project within budget, County staff negotiated with Strategic Security Solutions, LLC, which agreed to reduce the work by a total of ten access control readers and the proposed reduction in work will decrease the initial bid amount by \$25,802.77 resulting in a total revised contract amount of \$181,390.41, as set forth in Exhibit A, attached hereto and incorporated herein by reference; and

WHEREAS it is the recommendation of the County Manager, the County General Services Director, and the City/County Purchasing Director that a contract to upgrade, replace, and add to the existing card access control systems at the Forsyth County Department of Social Services and Government Center locations per bid specifications and as set forth in Exhibit A in an amount not to exceed \$181,390.41 be awarded to Strategic Security Solutions, LLC.

NOW, THEREFORE, BE IT RESOLVED, by the Forsyth County Board of Commissioners that a contract to upgrade, replace, and add to the existing card access control systems at the Forsyth County Department of Social Services and Government Center locations is hereby awarded to Strategic Security Solutions, LLC, as set forth herein, in an amount not to exceed \$181,390.41 and that all other bids are hereby rejected; and

BE IT FURTHER RESOLVED, that the County Manager and Clerk to the Board are hereby authorized to execute a contract, on behalf of Forsyth County, with Strategic Security Solutions, LLC, to upgrade, replace, and add to the existing card access control systems at the Forsyth County Department of Social Services and Government Center locations consistent with the terms outlined herein, subject to a pre-audit certificate thereon by the County Chief Financial Officer, if applicable, and approval as to form and legality by the County Attorney.

Adopted this 6th day of February 2020.



<http://www.s3nc.com/>

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Forsyth Co. Card Access Upgrade /Replacement Govt Ctr & DSS

Prepared by:

Strategic Security Solutions

Ken Allen
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Prepared for:

Forsyth County

201 N Chestnut Street
Winston-Salem, NC 27101
Terry Cater
(336) 703-2209
catertj@forsyth.cc

Quote Information:

Quote #: 042466

Version: 3
Delivery Date: 01/24/2020
Expiration Date: 02/29/2020

Quote Summary

| Description | Amount |
|----------------------------|---------------------|
| GC Main Project | \$105,209.13 |
| GC Tax Dept Optional Doors | \$5,493.04 |
| GC HR Optional Doors | \$2,352.92 |
| GC MIS Optional Doors | \$2,672.27 |
| DSS Hardware | \$21,858.82 |
| DSS Installation Services | \$43,035.00 |
| Subtotal: | \$180,621.18 |
| Shipping: | \$769.23 |
| Total: | \$181,390.41 |


Shipping, handling and other fees may apply.

*Applicable taxes are excluded from this proposal and will be calculated at the time invoice(s) are created.

*Effective January 1st, 2017 The NC Department of Revenue Directive Number SD-16-4 issued by the Sales and Tax Division requires that all labor, tangible or digital property and materials related to repair, maintenance and installation services are subject to state sales tax. USE tax guidelines will only apply to Capital Expenditures that are certified with a NCDOR E-589CI Affidavit of Capital Improvement

Strategic Security Solutions

Forsyth County

Signature: 
 Name: Ken Allen
 Title: _____
 Date: 01/24/2020

Signature: _____
 Name: Terry Cater
 Date: _____