

**FORSYTH COUNTY
BOARD OF COMMISSIONERS**

MEETING DATE: June 23, 2014 AGENDA ITEM NUMBER: 15

**SUBJECT: RESOLUTION AWARDING CONTRACTS FOR NON-EMERGENCY MEDICAL
TRANSPORTATION SERVICES
(DEPARTMENT OF SOCIAL SERVICES)**

COUNTY MANAGER'S RECOMMENDATION OR COMMENTS: Recommend Approval

SUMMARY OF INFORMATION:

Proposals were received on Wednesday, April 30, 2014 in response to a Request for Proposals (RFP) to provide non-emergency medical transportation services on behalf of the Forsyth County Department of Social Services (FCDSS). Each proposal was evaluated and scored by nine FCDSS Staff members for compliance with the RFP, ability to best meet the service criteria, Provider employee training, cost effectiveness within Forsyth County, cost effectiveness outside of Forsyth County, experience in providing these services, and financial resources. The FCDSS presently manages over 35,000 one way non-emergency medical transports per year with an annual budget for these services of approximately one million dollars. The RFP was sent to 66 providers who had expressed an interest in this opportunity. The scoring summary for proposals received is as follows:

Provider	TOTAL PROVIDER RATING
Triad Transportation, Inc.	160.40
Here '2 There Van Service, Inc.	145.80
Cape Fear Regional Transport, Inc.	134.10
Gate City Transportation, Inc.	110.25
GroMeds to Go Transportation, Inc.	101.10
Triad Safe Choice Mobility, LLC	100.40
Bankhead Transportation	96.10
NUB Transport, Inc.	63.28
Salem Transportation System	59.50
Mount Eagle Institute, LLC	47.75
First Choice Transportation	43.95

While the evaluation of proposals was not based solely on price, price did have a major impact on the points awarded. Since no single provider maintains the resources to provide all non-emergency medical transportation services, the RFP stated the County's intentions to award multiple contracts for these services.

After a thorough review, County staff recommends that contracts to provide non-emergency medical transportation services, on behalf of the Forsyth County Department of Social Services, be awarded to Triad Transportation, Inc., in the amount of \$400,000, Here '2 There Van Service, Inc., in the amount of \$300,000 and to Cape Fear Regional Transport, Inc., in the amount of \$300,000.

**RESOLUTION AWARDING CONTRACTS FOR
NON-EMERGENCY MEDICAL TRANSPORTATION SERVICES
(DEPARTMENT OF SOCIAL SERVICES)**

WHEREAS, proposals were received by the City/County Purchasing Department at 12:00 noon on the 30th day of April, 2014, from eleven vendors to provide non-emergency medical transportation services on behalf of the Forsyth County Department of Social Services (FCDSS); and,

WHEREAS, proposals were evaluated and scored by nine FCDSS staff members for compliance with the RFP, ability to best meet the service criteria, Provider employee training, cost effectiveness within Forsyth County, cost effectiveness outside of Forsyth County, experience in providing these services, and financial resources as summarized below:

Provider	TOTAL PROVIDER RATING
Triad Transportation, Inc.	160.40
Here '2 There Van Service, Inc.	145.80
Cape Fear Regional Transport, Inc.	134.10
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; and

WHEREAS, Triad Transportation, Inc., Here '2 There Van Service, Inc., and Cape Fear Regional Transport, Inc., were identified as having the best overall proposals to fulfill the requirements of the Request for Proposals; and

WHEREAS, it is the recommendation of the County Manager, the Social Services Director, and the Purchasing Director that contracts to provide non-emergency medical transportation services, on behalf of the Forsyth County Department of Social Services, be awarded to Triad Transportation, Inc., in the amount of \$400,000, Here '2 There Van Service, Inc., in the amount of \$300,000, and to Cape Fear Regional Transport, Inc., in the amount of \$300,000, for an initial one year term, from July 1, 2014 through June 30, 2015, with the right to extend each contract for four additional one-year terms, subject to agreement by both parties and funds being available for this purpose;

NOW, THEREFORE, BE IT RESOLVED by the Forsyth County Board of Commissioners, that contracts to provide non-emergency medical transportation services, on behalf of the Forsyth County Department of Social Services, are hereby awarded to Triad Transportation, Inc. in the amount of \$400,000,

Here '2 There Van Service, Inc. in the amount of \$300,000, and to Cape Fear Regional Transport, Inc. in the amount of \$300,000; and that all other proposals are hereby rejected.

BE IT FURTHER RESOLVED that Forsyth County reserves the right to extend each of the contracts at the same annual cost, for up to four additional one-year terms, provided that the parties to each contract are in agreement and funds are available for the purpose.

BE IT FURTHER RESOLVED that the County Manager and Clerk to the Board are hereby authorized to execute, on behalf of Forsyth County, contracts with Triad Transportation, Inc., Here '2 There Van Services, Inc. and Cape Fear Regional Transport, Inc. consistent with the terms of the RFP issued by the County, subject to a pre-audit certificate thereon by the County Chief Financial Officer, if applicable, and approval as to form and legality by the County Attorney.

Adopted this 23rd day of June 2014.